Merchant Marketing Guidelines



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Introduction



Getting Started

Credit Key's Merchant Marketing Guidelines provide you with **approved messaging and assets** to use when promoting Credit Key on your website, in emails, and on social media. Based on our experience, the recommendations included here strike an optimal balance of effectiveness, clarity, and compliance.

We encourage you to promote Credit Key, as educating shoppers about Credit Key throughout the funnel maximizes the conversion and AOV benefits of our partnership.

Compliance note: Credit Key is required to meet applicable regulatory obligations, including compliance with certain credit, lending, and privacy laws, regulations, and guidance.

Given your partnership with Credit Key, it is critical that you follow the Merchant Marketing Guidelines to help ensure these regulatory obligations are met.

Guidelines

- Accuracy: Always make sure that the Credit Key terms, features, and offers you advertise accurately reflect what you're currently offering to your customers.
- Approved Messaging: When you strictly adhere to these guidelines, no special approvals are required.
- **Custom Messaging:** If you prefer to use custom messaging not included in these guidelines, or if you'd like to use the included messaging in excerpted form or in any form not explicitly conveyed in these guidelines, you'll need to obtain prior written approval from Credit Key and allow up to 10 business days for Credit Key to review your messaging. Please submit your proposed marketing or promotional materials to <u>merchantsupport@</u> <u>creditkey.com</u> for approval. This is important for a number of reasons, including satisfying your contractual obligations with Credit Key and helping ensure compliance with credit advertising laws, regulations, and guidance.
- Rates & Terms: These guidelines reflect the standard rates and terms Credit Key offers customers.
- Credit Key Logotype: We strongly encourage use of the Credit Key logotype wherever you mention Credit Key.
- **Disclosure Text**: Whenever disclosure text is required, it must be displayed in a font and color that is easy to read, and at a minimum of size 10 font.
- Questions: If you have any questions about these guidelines, please contact <u>merchantsupport@creditkey.com</u>.



Branding



Credit Key Logo

When you reference Credit Key on your site, please follow these guidelines.

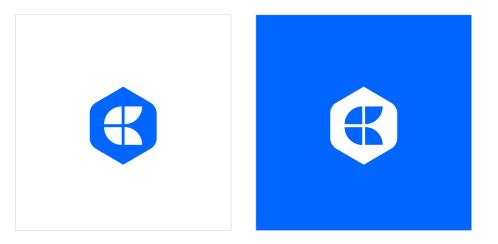
CREDIT KEY LOGOTYPE

There are two Credit Key logotypes to choose from: horizontal and over-under.



CREDIT KEY SYMBOL

There are two Credit Key symbol colors for you to choose from: CK Blue and White (for use on darker backgrounds).





Logo Colors & Sizing

When you reference Credit Key on your site, please follow these guidelines.

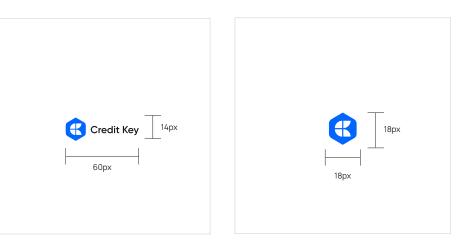
CREDIT KEY LOGO COLORS

Credit Key's Aurora and Black 100 are our primary colors, and we ask that you use them in almost all cases.



CREDIT KEY LOGO SIZING

We ask that you avoid making the Credit Key logotype and symbol smaller than the following sizes:





On-Site Placement



Financing Page

Showcasing Credit Key on a dedicated financing page is a great way to engage window shoppers and boost AOV for committed shoppers.

A dedicated financing page onto your site should typically include the following sections:

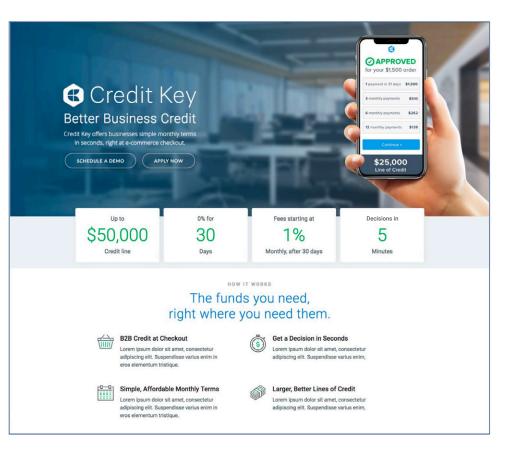
- 1. Header and Call-to-Action
- 2. Financing Benefits
- 3. Secondary Call-to-Action
- 4. Questions and Legal Disclosure

EXAMPLE WIREFRAME

For demonstration purposes only.

We strongly recommend adding a financing-specific page to your website.

- Raise early awareness of your financing program
- Let customers see if they pre-qualify for financing
- Redirect customers here from other marketing channels (e.g. Facebook, Instagram, email)





Home Page

Showcasing Credit Key on your homepage is a great way to engage window shoppers and boost AOV for committed shoppers.

Note: "Learn more" must be underlined and hyperlinked to Credit Key's Learn More modal window, which contains important information and required disclosures. See page 15 for more information about the modal window.

Optional supporting copy:

- Split your purchase into easy monthly payments.
- Make easy monthly payments for your purchase.
- Split your purchase into 2, 3, or 6 monthly payments. Rates from 1–3% per month.

EXAMPLE WIREFRAMES

For demonstration purposes only.

Buy now,	, pay over time with 😮 Credit K	Cey Learn more						
	MERCHANT HERO		MERCHA	NT HERO	Buy now, pay over time with Credit Key First 30 days interest-free 1-35 per month after 30 days Learn more		MERCHANT HERO	
MERCHANT TILE	MERCHANT TILE	MERCHANT TILE	MERCHANT TILE	MERCHANT TILE	MERCHANT TILE	MERCHANT TILE	MERCHANT TILE	Buy now, pay over time with Credit Key First 30 days interest-free 1-3% per menth after 30 days Learn more



APPROVED MESSAGING OPTIONS

1. [Credit Key logotype] As low as \$X/mo. Decision in seconds.

<u>Learn more</u>

- 2. Buy now, pay over time [CK logotype]
- 3. [Buy/Shop/etc.] now, pay later with [Credit Key logotype]

Learn more

4. Business Financing powered by [Credit Key logotype]

Product Page

Credit Key messaging on your product pages helps drive higher cart values.

Note: "Learn more" must be underlined and hyperlinked to Credit Key's Learn More page, which contains important information and required disclosures. See page 14 for more information about the Learn More page.

EXAMPLE WIREFRAME

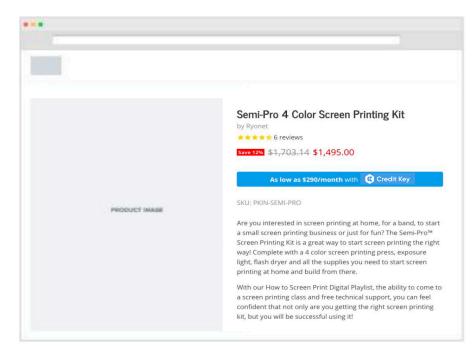
For demonstration purposes only.

APPROVED MESSAGING OPTIONS

 [Credit Key logotype] As low as \$X/mo. Decision in seconds

<u>Learn more</u>

- 2. Credit Key logotype] Monthly Payments Learn more
- 3. Business Financing powered by [Credit Key logotype]



EXAMPLE WIREFRAME

For demonstration purposes only.

As low as \$290/month with Credit Key

Cart Page

Credit Key messaging on your cart page helps boost conversion.

Note: "Learn more" must be underlined and hyperlinked to Credit Key's Learn More modal window, which contains important information and required disclosures. See page 15 for more information about the modal window.

APPROVED MESSAGING OPTIONS

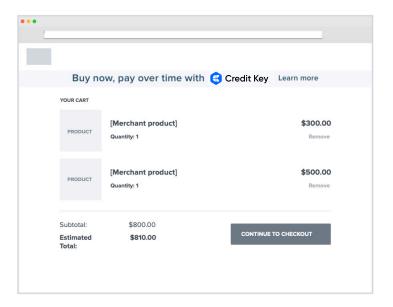
 Monthly Payments Available with [Credit Key logotype]

Learn more

- 2. [Credit Key logotype] Monthly Payments Available Learn more
- 3. Business Financing powered by [Credit Key logotype]

EXAMPLE WIREFRAME

YOUR CART		
	[Merchant product]	\$300.00
PRODUCT	Quantity: 1	Remove
	[Merchant product]	\$500.00
PRODUCT	Quantity: 1	Remove
Subtotal:	\$800.00	
Estimated Te \$810.00	otal:	
	()/month with 😮 Credit Key	CONTINUE TO CHECKOUT
Learn more		





Payment Page

Using the recommended Credit Key button messaging on your payment page helps ensure that shoppers clearly understand Credit Key's offering and can choose the payment method that best suits them.

Note: "Learn more" must be underlined and hyperlinked to Credit Key's Learn More page, which contains important information and required disclosures. See page 14 for more information about the Learn More page.

APPROVED SUPPORTING COPY OPTIONS

APPROVED MESSAGING OPTIONS

- 1. [Credit Key logotype or button] As low as \$X/ mo. Decision in seconds. Learn more
- 2. [Credit Key logotype or button] 0% for 30 days. Decision in seconds.

<u>Learn more</u>

- 3. Business Financing powered by [Credit Key logotype]
- 1. You will be redirected to Credit Key to securely complete your purchase. It's quick and easy-get a real-time decision!
- 2. You will be redirected to Credit Key to securely complete your purchase. Just fill out a few pieces of basic information and get a real-time decision. Checking your eligibility won't affect your credit score.

EXAMPLE WIREFRAME

Credit card	VISA 🌑	AMIBX
Card number		A
Name on card		
Expiration date (MM / YY)	Security code	0
Credit Key	As low as \$3/month. Decision in s	econds.



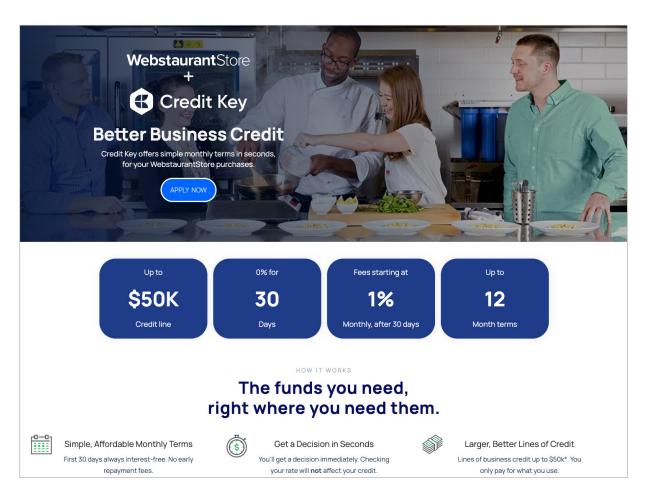
Learn More Page

Credit Key provides a page to be displayed when customers click the "Learn more" hyperlink on your site. The Learn More modal window contains important information and required disclosures, and opens in a new tab.

The messaging on this page cannot be modified, as it ensures compliance with federal and state lending regulations.

For more information, please contact <u>merchantsupport@creditkey.com.</u>

EXAMPLE WIREFRAME





Off-Site Marketing



General Email Tile

If you would like to include a tile about Credit Key in an email to your customers, please use the approved messaging below or send your custom messaging to <u>merchantsupport@creditkey.</u> <u>com</u> for review.

APPROVED SUBJECT LINE OPTIONS (OPTIONAL)

- 1. Your message] and pay later with Credit Key
- 2. Your message] and make monthly payments for your purchase with Credit Key
- 3. [Your message] and pay over time with Credit Key
- 4. Business Financing powered by [Credit Key logotype]

APPROVED HEADLINE OPTIONS

- 1. [Buy/Shop/etc.] now, pay later
- 2. Monthly payments with Credit Key
- 3. Business Financing powered by [Credit Key logotype]

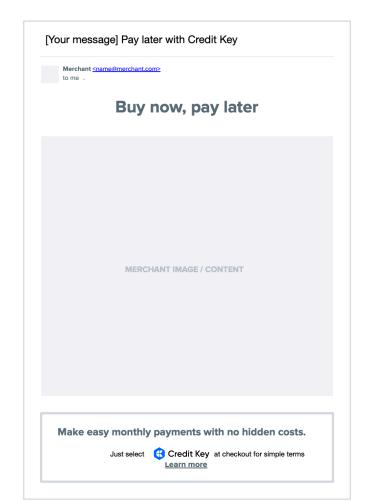
APPROVED TEXT OPTIONS

- 1. Make easy monthly payments with no hidden costs.
- 2. Split your purchase into easy monthly payments with no hidden costs.

APPROVED SUPPORTING COPY

Just select [Credit Key logotype] at checkout and get a realtime decision.

Learn more



EXAMPLE WIREFRAME

0% Email

If you're currently offering 0% Credit Key financing and you'd like to promote it via email, please use the approved messaging below or send your custom messaging to <u>merchantsupport@creditkey.com</u> for review.

APPROVED SUBJECT LINE OPTIONS (OPTIONAL)

90 days 0% interest! Buy now, pay later with Credit Key

APPROVED HEADLINE OPTIONS

[For a limited time:]1 Monthly payments with rates from 0% [now] available

APPROVED SUPPORTING BULLETS

- Quick and easy: Enter a few pieces of information for a real-time decision. Checking your eligibility won't affect your credit score.
- No hidden fees: Know exactly what you'll owe before you commit. There are no hidden costs and no surprises.

APPROVED TEXT OPTIONS

- 1. Make easy monthly payments with no hidden costs.
- 2. Split your purchase into easy monthly payments with no hidden costs.

APPROVED SUPPORTING COPY

Just select [Credit Key logotype] at checkout and get a realtime decision. Learn more

EXAMPLE WIREFRAME

to me	nt <u><name@merchant.com< u="">></name@merchant.com<></u>
	Buy now, pay later
	MERCHANT IMAGE / CONTENT
	MERCHART IMAGE / CONTENT
Maka	
маке	easy monthly payments with no hidden costs.



Pre-Approval Personalized Email

If you would like to send a pre-approval email about Credit Key to your pre-approved customers, please use the approved messaging below or send your custom messaging to <u>merchantsupport@creditkey.com</u> for review.

APPROVED SUBJECT LINE

Congratulations, < first name >! You've been pre-approved for a B2B credit line with Credit Key.

APPROVED HEADLINE

Growing Your Business Just Got Easier with Credit Key

APPROVED SUPPORTING COPY

Hi {insert customer first name},

We have some exciting news to share with you! Based on your good account standing and purchase history with {insert your company name}, you've been pre-approved for up to {insert artificial cap} at {insert interest rate} per month for {insert term} months. Completing your application will only take seconds.

Call to action: Complete your application < insert your custom apply now link >

REQUIRED DISCLOSURE TEXT

Subject to credit check and approval. Limited payment options are available for purchases under \$500.00. All Credit Key Loans made by Lead Bank. Visit creditkey.com for more info.

EXAMPLE WIREFRAME

to me	
Hi {insert customer first name},	
standing and purchase history with {in	with you! Based on your good accoun sert your company name}, you've beer cap} at {insert interest rate} per month
tor target terring monutes. Completing y	our application will only take seconds.
ICON	ICON
ICON QUICK AND EASY	



Pre-Approval General Email

If you would like to send a pre-approval email about Credit Key to your pre-approved customers, please use the approved messaging below or send your custom messaging to <u>merchantsupport@creditkey.com</u> for review.

APPROVED SUBJECT LINE

Congratulations, < first name >! You've been pre-approved for a B2B credit line with Credit Key.

APPROVED HEADLINE

Growing Your Business Just Got Easier with Credit Key

APPROVED SUPPORTING COPY

Hi {insert customer first name},

We have some exciting news to share with you! Based on your good account standing and purchase history with {insert your company name}, you've been pre-approved for up to \$50,000 at 1% per month for 12 months.* Completing your application only takes seconds.

Call to action: Complete your application: <insert your custom apply now link >

REQUIRED DISCLOSURE TEXT

Subject to credit check and approval. Limited payment options are available for purchases under \$500.00. All Credit Key Loans made by Lead Bank. Visit creditkey.com for more info.

EXAMPLE WIREFRAME

Growing Your Business Just Got I	Easier with Credit Key
Merchant <u>sname@merchant.com</u> to me	
Hi {insert customer first name},	
We have some exciting news to shar account standing and purchase histo name}, you've been pre-approved fo for 12 months.* Completing your app	ory with {insert your company or up to \$50,000 at 1% per month
MERCHANTIMA	GE / CONTENT
ICON	ICON
QUICK AND EASY	NO HIDDEN FEES
Enter a few pieces of information	Know exactly what you'll owe
for a real-time decision.	before you commit. There are
Checking your eligibility won't	no hidden costs and no
affect your credit score.	surprises.



Social Media Taglines

Select from the approved messaging below when promoting Credit Key in a social media campaign. We recommend tagging Credit Key on Twitter at @GetCreditKey.

CREDIT KEY LAUNCH TAGLINE

We have partnered with Credit Key to offer easy monthly payments with no hidden fees. It's quick and easy-get a real-time decision!

GENERAL CREDIT KEY MARKETING

Buy now and pay over time with Credit Key. Quick decision, easy monthly payments, and no hidden fees.

EXAMPLE WIREFRAME

For demonstration purposes only.

Merchant name Merchant name Date at time Date at time Buy now and pay over time with Credit Key. Quick As low as 1% financing now available from Credit Key for decision, 30 days free, easy monthly payments. qualified customers, with 30 days free. Make easy monthly payments with no hidden fees! **MERCHANT IMAGE MERCHANT IMAGE** X Likes X Comments X Shares X Likes X Comments X Shares Like Comment Share Like Comment Share



General Email

If you would like to send a general email about Credit Key to your customers, please use the approved messaging below or send your custom messaging to <u>merchantsupport@creditkey</u>. <u>com</u> for review.

APPROVED SUBJECT LINE OPTIONS

- 1. Buy now, pay later with Credit Key
- 2. Make monthly payments for your purchase with Credit Key
- 3. Buy now and pay over time with Credit Key
- 4. Business Financing powered by [Credit Key logotype]

APPROVED HEADLINE

Make easy monthly payments for your purchase

APPROVED SUPPORTING BULLETS

- Quick and easy: Enter a few pieces of information for a real-time decision. Checking your eligibility won't affect your credit score.
- No hidden fees: Know exactly what you qualify for before you commit. There are no hidden costs and no surprises.

APPROVED FOOTER TEXT

Just select [Credit Key logotype] at checkout.

REQUIRED DISCLOSURE TEXT

Subject to credit check and approval. Limited payment options are available for purchases under \$500.00. All Credit Key Loans made by Lead Bank. Visit creditkey.com for more info.

EXAMPLE WIREFRAME

For demonstration purposes only.

Merchant <u><name@merchant.com></name@merchant.com></u> to me	
2	onthly payments purchase
MERCHANT I	MAGE / CONTENT
ICON	ICON
ICON QUICK AND EASY	ICON NO HIDDEN FEES

B

In-Store Marketing



Free Standing Banners

EXAMPLE M For demonstration pur-

poses only.







In-store Banners

EXAMPLE MOCK-UPS







Outdoor Hanging Banners

EXAMPLE MOCK-UPS



